

## CFO Reports

AR-RMR Aging	Ages RMR based on open customer invoices to identify RMR at risk of cancellation
Bank Compliance Workbook (BCW)	Automation of month-end compliance reporting for Capital One, CIBC and other security industry banks
Business Unit Statement (BUS)	Key performance indicators by branch and/or department compared to budget and historical benchmarks
Monthly Business Analysis (MBA)	Management's month-end business recap with supporting tables and charts for all key metrics
ESTA Template	Template supporting the metrics and benchmarking ESTA program
SCOR Template	Template supporting the metrics and benchmarking Astute SCOR program
SNAPS Template	Template supporting the metrics and benchmarking NetOne SNAPS program

*CFO reports require both Vivid CPM and Vivid Flex*

## Dashboards Bundle

Executive Dashboard	Sixteen key performance indicator (KPI) charts showing YTD vs. goals or estimates
Financial Dashboard	Trend and comparative analysis of RMR, Cash, A/R, Inventory and A/P
Operations Dashboard	Trend and comparative analysis of Jobs, Service, Technicians and Prospects

## Accounting Bundle

ASC 842 Entries	Tool for creating journal entries to book monthly amortization on operating leases in compliance with GAAP
Benefit Deductions Entries	Tool for creating journal entries to distribute insurance and other benefit expenses by branch and category
Benefit Payments Entries	Tool for creating journal entries to distribute insurance and other employee deductions by branch and category
Commissions Tracking	Calculates job commissions due to reps using customizable payment plans, tracks payments, supports the GL liability
Credit Card Entries	Tool to code credit card transactions and build the journal entry
Deferred Labor Allocation	Creates the journal entry to clear deferred labor at month-end to the correct branches and categories
Deferred Revenue Audit	Calculates deferred revenue for each customer recurring item
Expense Allocation	Tool for allocating insurance, depreciation, and other expenses to branches and categories
GL Journal	Flexible account register for viewing all or selected transaction types with filtering and drill-down features
GL Reconciliations	Tool for managing month-end balance sheet account reconciliations
Job Accrual	Tool for estimating percentage of completion on jobs and building the month-end accrual journal entry
Job Adjustments	Creates journal entries to adjust WIP/DRJ to comply with the closed job recognition method of accounting
Job Margin Analysis	Reconciles job general ledger activity to detailed job reports and provides job accrual progression analysis
Job Over/Under Billing	Builds the month-end journal entry to book an over/under billing adjustment if WIP/DRJ is not used
Job-Svc Transactions Analysis	A list of job and service transactions that don't reference a job or ticket, respectively
Open Holdbacks	Supporting schedule of open holdbacks (aka retention amounts)
Open PO Receipts	Supports the GL balance with consideration for timing of receipts and bills
Payroll Entries	Automates the creation of payroll journal entries for liabilities, payments, expense distribution and accrual
Reclass Categories	Month-end tool for reclassifying GL categories on income statement accounts
Recurring Revenue Adjustment	Compares recurring revenue to RMR and builds a reclassification adjustment entry
Trial Balance and Register	Trial balance supported by an account register that can be filtered by two or more branches
Use Tax Calculation	Calculates use taxes on job and service parts based on your state tax laws

## Astute Reports

### Cash Bundle

Accounts Payable Report Pack	Versatile roll-forward trend reporting with drill down to detail, pivot tables and charts
Accounts Receivable Report Pack	Versatile roll-forward trend reporting with drill down to detail, pivot tables and charts
Cash Flow Forecast	Tool to forecast cash flow on a weekly or monthly basis
Cash Report Pack	Versatile roll-forward trend reporting with drill down to detail, pivot tables and charts
Collections Activity	Shows key metrics regarding your collection efforts
Customer Receivable Activity	Detail report of a customer's lifetime receivables activity through a specified date

### RMR Bundle

Recurring Revenue Comparison	Compares recurring revenue to RMR by customer within each GL account to easily isolate questionable differences
RMR Audit Info	Detailed list of recurring revenue accounts
RMR by Item Type	Customer list showing RMR by item type (i.e. monitoring, service, inspection, lease, etc.)
RMR Item Trend	A rolling 12-month analysis of each recurring revenue invoice item
RMR Report Pack	Versatile roll-forward trend reporting with drill down to detail, pivot tables and charts
Vintage Attrition	Calculates RMR attrition for a specific pool of accounts acquired or installed within defined date ranges

### Jobs Bundle

Closed Jobs Review	For use by managers to quickly evaluate closed job results on a weekly basis
Job Detail	Provides expansive job details when drilling down from various summary reports
Job Parts and Labor Review	Analyzes a job's parts and labor costs and, optionally, builds a journal entry to adjust costs before closing
Jobs Report Pack	Versatile roll-forward trend reporting with drill down to detail, pivot tables and charts
Open Jobs Review	A project management tool for tracking job costs to budget and facilitating determination of progress billings
Projected Job Hours	Calculates projected technician hour requirements in the coming months for jobs in queue
Prospects Report Pack	Versatile roll-forward trend reporting with drill down to detail, pivot tables and charts
Unreconciled Job Parts	Detail list of job parts that need to be ordered or issued

### Service Bundle

Cell Conversion Tracking	Tool to track progress on cell communication conversions
Contract Analysis	Calculates profit/loss on service and inspection contracts and provides drill-down to ticket details
Inspections Due	Detailed list of inspections due with robust selection and filtering options
Open Tickets	Detailed list of open service tickets
Service Analysis	Analysis of the cost of go-backs, unbilled tickets and other
Service Report Pack	Versatile roll-forward trend reporting with drill down to detail, pivot tables and charts

### Technicians Bundle

Tech Report Pack	Versatile roll-forward trend reporting with drill down to detail, pivot tables and charts
Tech Time Import	Tool for importing non-chargeable tech time into SedonaOffice from payroll or time entry applications
Tech Time Import (Misc Appts)	Tool for importing non-chargeable tech time into SedonaOffice from miscellaneous appointments
Tech Timesheet	Tool for creating and emailing daily/weekly timesheets using Flex automation

## Astute Reports

### Customers Bundle

Customer Detail	Provides expansive customer details when drilling down from various summary reports
Customer Growth	Invoice and RMR trends by individual customer
Customer Invoice Totals	Customer invoice and credit activity for a specified date range
Customer Profitability	Accounting of a customer's lifetime value contribution through jobs, billable service and recurring contract services
Weighted Credit Score	Summary report of RMR by credit score buckets

### Inventory Bundle

Count and Cost Analysis	Analyzes part value changes when updating standard costs concurrently with a physical count
Inventory Report Pack	Versatile roll-forward trend reporting with drill down to detail, pivot tables and charts
Parts Activity	Shows parts activity (received, used, adjustments, transfers) and calculates months on hand (MOH) for each part
Parts Cost Review	Compares standard costs to primary vendor prices and calculates variances
Parts Count Sheet	Streamlined physical inventory count sheet
Parts List	Detailed listing of inventory parts, parts ordered, and parts created
Parts Value and Audit	Calculates the value of on-hand parts and compares that value to the inventory journal
PO Tracking	Detailed listing of purchase orders with date, status and other filtering features

### Extras Bundle

AR Items	Listing of AR invoice items
Daily Notes	Detail report of notes entered by user for a specified date range
Employee List	Listing of employees
Employee Setup	Utility to update employee record, including GL category, GL account, branch, status, and payroll number
GL Edit Tracking	Detail report of GL transactions by edit date and user
GL Out of Balance Fix	Utility to fix GL issues, including missing GL accounts or out of balance entries
Invoice Items Maintenance	Utility to update AR invoice items, including status, GL category, GL account, item type, and description
Invoice Payments	Detail listing of payments made on AR invoices for a specific date range
Net Sales	Report of net sales by customer, branch, and invoice type for a specified date range
Revenue Breakdown	Revenue breakdown by branch location, including city, state and zip
RMR Tracking Analysis	Isolates customer records where the recurring table and the RMR history table do not match
RMR Tracking Fixes	Tool to insert records into the RMR tracking table to reconcile history to actual customer recurring down to the item level
Sales Tax Rates	Detail report of sales tax setup by tax group, including tax table rates and taxability by item type
Sales Tax Review	Detail report of sales taxes charged by item type for a date range, and used for sales tax filing
Stranded WIP	Detail report showing WIP that did not clear to the income statement for closed jobs and tickets
User Activity	Tool to review user activity with filters for user and date range
User Permissions	Tool to review a user's SedonaOffice permissions based on his/her assignment to one or multiple user groups
Vendor List	Listing of AP vendors